

Westcon Group teams up with Xirrus to provide High Performance Wireless Network

Xirrus solutions are now available in United Kingdom.

Slough, Berkshire – 23rd April 2014 - Westcon Group, a value-added distributor of category-leading unified communications, network infrastructure, data center, and security solutions with a global network of specialty resellers, today announced its security business practice signed a distribution agreement with Xirrus®, the leading provider of high performance wireless networks.

In the United Kingdom, Westcon's resellers have access to the Xirrus suite of Wi-Fi-optimised solutions – Arrays, access points, cloud services, and wired switches – to provide their customers "wired-like" performance with superior coverage, security, seamless connectivity and unified management across the network.

Sean Lerner, Xirrus VP International comments: "Nowadays, any organisation needs to provide their customers with the best possible wireless experience, high-performance Wi-Fi allows them not only to meet consumer expectations, but presents monetisation opportunities through adding new value-added services to the wireless network. Westcon Group is recognised worldwide for its Networking and Security expertise and, with its complementary portfolio, is the distributor that we were seeking to push High-Performance Wireless Networks to the next level."

Willem de Haan, Senior Vice President EMEA, Westcon Group Security Division added "For resellers, high-density deployments are the new market opportunity as organisations seek to provide a wealth of online services to their customers. At Westcon, we know how challenging it can be to meet wireless connectivity demands as volume of users ebbs and flows. We have chosen Xirrus as we believe it's the perfect solution to match scalability and performance."

For more than 25 years, Westcon has built a reputation as the market's leading distributor of security technology. Holding relationships with the most strategic players in the market – and offering unmatched experience working with the full range of solutions - Westcon provides the services and support necessary for partners to realize new revenue opportunities associated with the market's premier security offerings.

For more information on Westcon, please "Like" our [Facebook page](#) or track our [LinkedIn page](#).

About Westcon Group

Westcon Group, Inc. is a value added distributor of category-leading unified communications, network infrastructure, data center and security solutions with a global network of specialty resellers. Westcon's teams create unique programs and provide exceptional support to accelerate the business of its global partners. Strong relationships at every level of the Westcon Group organization enable partners to receive support tailored to their needs. From global logistics and flexible customized financing solutions to pre-sales, technical and engineering assistance, the company works with partners to respond with agility and speed to changing market conditions so they can achieve the fastest time to revenue. Westcon Group's portfolio of market-leading vendors includes: Juniper Networks, Brocade, Cisco, Polycom, F5, Avaya, Check Point, and Blue Coat. For more information, please visit: www.westcongroup.com.

About Xirrus, Inc.

Xirrus is the leading provider of high-performance wireless networks. Xirrus solutions perform under the most demanding circumstances, offering consistent "wired-like" performance with superior coverage and security. The Xirrus suite of WI-FI optimised solutions -- Arrays, access points, cloud services, and wired switches -- provide seamless connectivity and unified management across the network. Xirrus provides a vital strategic business and IT infrastructure advantage to industries that depend on wireless to operate business-critical applications. With tens of thousands of customer solutions deployed globally, Xirrus maintains operations and partnerships across the globe. Xirrus is a

privately held company and is headquartered in Thousand Oaks, CA. For more information please visit: www.xirrus.com and follow us on Twitter: [@Xirrus](https://twitter.com/Xirrus).

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